



MERRIMACK VALLEY CHAMBER OF COMMERCE



Where Your Membership Matters!

Winter 2012/2013

A news magazine for members of the Merrimack Valley Chamber of Commerce. Wil Carpenter, Vice President/Editor

, Trudy Gimby, Assistant Editor

2012 FALL BACK TO BUSINESS EXPO HEALTH & WELLNESS FAIR

The Fall's Biggest & Best, most exciting business event, the Merrimack Valley Chamber of Commerce presented its Annual Fall Back to Business Expo & Trade Show at the Andover Country Club. What a great opportunity this was to visit nearly 100 businesses from throughout the Merrimack Valley. Members had the opportunity to enjoy a fantastic Expo Luncheon Program and Close of Show Business Networking Mixer. Thousands came to visit the Merrimack Valley Chamber of Commerce "Fall Back to Business Expo and Health & Wellness Fair". Exhibitors have already begun reserving their space for our Spring Business Expo and Health & Wellness Fair on April 3, 2013.

EXPO VIP LUNCHEON

(l-r) Joseph Bevilacqua, MVCC President & CEO; Salvatore Lupoli, MVCC Chairman; Expo VIP Luncheon Speaker Alicia Barton



McDevitt, Executive Director/CEO MA Clean Energy Center; Jon Abe of Nexamp our Expo Luncheon sponsor.

Thank you to all of our Expo Sponsors and to everyone who attended and exhibited!

Expo Title Sponsor: Home Health VNA, Merrimack Valley Hospice and Home Care, Inc. Program Sponsor: Boston Business Journal. Luncheon Sponsor: Nexamp, Inc and Mixer Sponsor: Salem Radiology LLP

**BE AN EARLY BIRD
SIGN UP TODAY!
MVCC BUSINESS EXPO AND
HEALTH & WELLNESS FAIR
APRIL 3, 2013**

Thank you to our Women in Business Conference Sponsors: Title - Lawrence General Hospital; Premier - Middlesex Community College; New England Die Cutting, Inc./American Emi Solutions, a div. of NEDC; Northern Essex Community College; Schwartz Hannum PC; Associate Sponsors - Burns & Levinson LLP; Haverhill Bank

The aisle's were busy with a steady flow



of visitors who came to see the nearly 100 Expo exhibit booths at the MV Chamber's Fall Back to Business Expo & Trade Show at the Andover Country Club.

WOMEN IN BUSINESS CONFERENCE



The MVCC 2nd Annual Women in Business Conference was held at Michaels Function Hall, Haver-

hill. Standing (l-r) Salvatore N. Lupoli, MVCC Chairman; Jacqueline Cook, New England Regional Admin. Women's Bureau, U.S. Dept. of Labor; Dr. Carole Cowan, Pres. Middlesex Community College; Event Moderator Susan Leger Feraro, Imagine That; Joseph Bevilacqua, MVCC Pres.; Seated: Kimberly Abare, Pres. New England Die Cutting, Inc; US Congresswoman Niki Tsongas; Dianne Anderson, Pres./CEO Lawrence General Hospital; Gayle Anderson Nigro, GM/Marketing Director, The Loop.

What a Difference THIS Chamber Makes !

You let a lot of stuff slide when you're a parent.



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They jump out of trees. Sail their bikes over ramps. Slide down staircases. They're just being kids. But you're the parent, and when it comes to their health, you want the best care possible. At Lawrence General Hospital, we're bringing expert pediatric care close to home, right here in the Merrimack Valley region. We've got top pediatricians from Floating Hospital for Children onsite 24/7/365 to care for patients and coordinate care with families and primary care physicians. Specialists from Floating Hospital for Children are also available to provide everything from pediatric gastroenterology and neurology to cardiology care. To find out more and get a glimpse of our newly renovated, private, family-friendly pediatric patient rooms, visit TogetherForHealthyKids.com.

MVCC: Your One Stop “Government” Connection

CONGRESSIONAL DEBATE

The MV Chamber hosted the Congressional Debate at North Andover High Auditorium. (l - r) Debate Moderator and MVCC Chairman Salvatore Lupoli; Congressman John Tierney; Daniel Fishman; Richard Tisei; MVCC President Joseph Bevilacqua.



MASSACHUSETTS STATE SENATE DEBATE



Merrimack Valley Chamber hosted the Massachusetts State Senate Debate at Northern Essex Community College, Haverhill with Kathleen O'Connor Ives, James Kelcourse, Paul Magliocchetti, and Shaun Toohey.

CONGRESSIONAL FORUM



Merrimack Valley Chamber hosted the Congressional Forum at Northern Essex Community College, Haverhill. (l-r) Forum Moderator and MVCC Chairman Salvatore Lupoli; Congressional Candidate John Golnic;

Congresswoman Niki Tsongas and MVCC President/CEO Joe Bevilacqua.

HIGHER EDUCATION IN MASSACHUSETTS

The MVCC hosted “Higher Education in Mass.” at Haverhill Country Club, with speakers President, Dr. Lane Glenn, Northern Essex Community



College, our Program Sponsor; Chancellor Martin Meehan, UMass Lowell; and President, Robert L. Caret, The UMass System. The MVCC has been working on bringing a UMass Lowell branch to Haverhill.

MA SECRETARY JUDYANN BIGBY EXECUTIVE OFFICE OF HEALTH AND HUMAN SERVICES



(l-r) MV Chamber Pres./Ceo Joe Bevilacqua; MA Executive Office of Health and Human Services, Secretary Dr. JudyAnn Bigby and MVCC Vice Pres., Wil Carpenter.

Thank you to our Sponsors: Title: Trinity EMS; Associates: Lawrence General Hospital; Mary Immaculate Healthcare Services; PrideSTAR EMS and Pentucket Medical Associates. Thank you also to our host Maria's Family Restaurant and the Galleria Banquet Room, in Haverhill.

NETWORKING AT NOON @TEXAS ROADHOUSE

MVCC Members enjoyed Networking and a great Texas Roadhouse Buffet at the MV Chamber's “Networking at Noon” Luncheon!



Thank you to our host, Texas Roadhouse and to our sponsor Merrimack Valley Federal Credit Union.

NETWORKING AT NOON @ JOE'S CRAB SHACK



The MVCC held a Networking at Noon Program at Joe's Crab Shack, Methuen. MVCC

members packed into Joe's Crab Shack and enjoyed an afternoon of Prizes, Networking and a delicious Joe's Crab Shack buffet luncheon! Thank you to everyone who attended and to our host Joe's Crab Shack.

NETWORKING BREAKFAST AT BURTON'S Merrimack

Valley Chamber members benefited from attending the MVCC Networking Breakfast at



Burtons Grill of North Andover. Thank you to everyone who attended, our host Burtons Grill and to our program sponsor Internet and Telephone, LLC.

Chamber Programs At Work

SPEED NETWORKING AT METHUEN VILLAGE

MVCC members developed new sales leads face-to-face at therecently held MVCC



Speed Networking Program at Methuen Village at Riverwalk Park. Thank you to everyone who attended and to our host & sponsor Methuen Village at Riverwalk Park.

CHINA BLOSSOM NETWORKING AT NOON



MVCC Members enjoyed an afternoon of networking and a great China Blossom Luncheon Buffet at the Merrimack Val-

ley Chamber "Networking at Noon" Luncheon! Thank you to everyone who attended the luncheon, our host the China Blossom and Thank you to our sponsor Ashland Farm at North Andover.

MVHRA ANNUAL SOCIAL

The MV Chamber's Annual Human Resource Association Social was hosted by The Lanam Club and sponsored by Pentucket Medical Associates.



MVHRA "DUAL USE DEVICES IN THE WORKPLACE"



Merrimack Valley Chamber Members benefited from learning about the risks of blending the use of per-

sonal devices with those of the employer. Guest Speaker was Atty. Suzanne King from the Law Firm of Schwartz Hannum PC. Thank you to program sponsor Pentucket Medical Associates.

"FACE TO FACE IS THE ULTIMATE SOCIAL MEDIA"



MV Chamber Members benefited from learning the five communication steps for a balanced two-way conversation

to create mutual understanding that leads to trust and respect, a successful organization and increased business, with guest speaker and best selling author Larry Blum-sack. Thank you to our sponsor Pentucket Medical Associates and co-sponsor Schwartz Hannum PC.

MVHRA "GETTING READY FOR THE NEW YEAR"

MV Chamber Members benefited from Larry Stybel, Stybel Peabody Lincoln-shire's program on some forward thinking for HR in 2013. Thank you to



Program Sponsor Pentucket Medical Associates, and host, the Loft Chop & Steak House, North Andover.



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Chamber Programs At Work

NEXT GENERATION LEADERS SEMINAR

Mer-
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Cham-
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Gen-
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Leaders



enjoyed an informative discussion on Social Media from Microsoft's Sean Sullivan. The discussion included the do's and do not's of Social Media as well as tips on Facebook, Youtube, Twitter and various up and coming Microsoft Social Media platforms. Attendees also enjoyed networking and refreshments provided by our host Comfort Home Care. Thank you to our Sponsor Suffolk University MBA-North Campus, our host Comfort Home Care as well as Microsoft and everyone who attended the event!

NEXT GENERATION LEADERS LUNCHEON



MV Chamber's Next Generation Leaders (Young People in Business 21-45 years old) recently had a Networking Luncheon at the Texas Roahouse.

MVCC Members benefited from being able to network with other young people in business to help create new business for them and their companies.

Thank you to everyone who attended the event and to our sponsor Holy Family Hospital, a Steward Family Hospital.

NETWORKING AT NOON @TEXAS ROADHOUSE



MVCC Members benefited from networking while enjoying a fantas-

tic Texas Roadhouse BBQ Buffet at the Merimack Valley Chamber's "Networking at Noon" Luncheon! Thank you to everyone who attended the luncheon, and to our host the Texas Roadhouse in Methuen.

RAYTHEON SKILLS GAP PROGRAM



Merrimack Valley Chamber Board Member and Chairman of the Chamber's Education & Workforce Development Committee James Carnevale (right) of Raytheon,

joined Speakers Dr. Thomas Kennedy (Center), Raytheon Company Vice President and President of Ratheon's Integrated Defense System (IDS) and Merrimack Valley Chamber President Joe Bevilacqua (left) at the recent Skills Gap: Supply & Demand in the Northeast Economy conference held at Merrimack College.

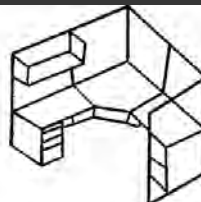
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CHARLES HOPE COMPANIES RIBBON CUTTING AND GROUND BREAKING



The MV Chamber teamed up with state and local officials, community groups and

MVCC members to celebrate community development and reinvestment at the intersection of Park and Trenton Streets in Lawrence, realized largely through the efforts of Alan Hope and the Charles Hope Companies.

NOTRE DAME CHRISTO REY DEDICATION CEREMONY



The Merrimack Valley Chamber participated in the Dedication Ceremony bringing Notre Dame High School in Lawrence officially into the innovative Christo Rey Network of High Schools. Partnering with local area businesses, many of whom are MVCC Members, the students at the newly named Notre Dame Christo Rey High School work 5 days a month to earn money towards their tuition, gain real world job experience, and forge ties to our business community that last for years to come.

SWEET KIWI FROZEN YOGURT RIBBON CUTTING



The Merrimack Valley Chamber was joined by State Representative Linda Dean Campbell to conduct a Ribbon Cutting, celebrating the Grand Opening of Methuen's first Frozen Yogurt Restaurant, Sweet Kiwi Frozen Yogurt! Sweet Kiwi Frozen Yogurt is located on Route 28, Broadway at the State-line Village Plaza.

DJ'S CUSTOM CLOTHING ONE YEAR ANNIVERSARY RIBBON CUTTING

The Merrimack Valley Chamber of Commerce was joined by Methuen Mayor Stephen Zanni in the Ribbon Cutting to Celebrate the one year anniversary of DJ's Custom Clothing and Apparel on Pleasant St. Methuen.



LEEWOOD REALTY RIBBON CUTTING



The MVCC was joined by Mayor Fioren-tini and State Rep. Dempsey

for the Ribbon Cutting to celebrate Haverhill's largest solar powered complex located on 60 Newark Street, owned and managed by Leewood Realty.

KDSA RIBBON CUTTING

The Merrimack Valley Chamber of Commerce was joined by Mayor Zanni and City Council members to celebrate the



new Corporate Headquarters of KDSA on Milk Street in the Parlex Building, Methuen.

SALVATORE'S RIBBON CUTTING



The Merrimack Valley Chamber of Commerce was joined by both municipal and state officials in celebrating the Grand Opening and Ribbon Cutting of the newest Salvatore's Restaurant on Park Street, in Andover.

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CASA VECCHIA EXPRESS RIBBON CUTTING

The Merrimack Valley Chamber was joined by Methuen Mayor Zanni for the Ribbon Cutting to celebrate the Grand Opening of Casa Vecchia Express, located on Baldwin Street, off of Pelham Street, Methuen.



CENTURY BOX GROUND BREAKING



The MVCC was joined by Congresswoman Niki Tsongas and Mayor Zanni to celebrate the Ground Breaking for the expansion

of Century Box in Methuen enabling the company to stay in Methuen, maintaining existing jobs and creating new jobs.

CENTURY BANK RIBBON CUTTING



Celebrating the Grand Opening of Century Bank's newest Branch in Downtown

Andover with the presentation of a \$30,000. check from Century Bank to the Andover Youth Foundation.

RALPH'S TO GO RIBBON CUTTING

The Merrimack Valley Chamber assisted in celebrating the Grand Opening and Ribbon Cutting of Ralph's To Go on Route 125, Boston Road, Haverhill, which is owned and operated by the same family who owned the original Ralph's Restaurant.



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KELLER WILLIAMS RIBBON CUTTING

The Merrimack Valley Chamber recently assisted with the Ribbon Cutting to Celebrate



the Grand Opening of Keller Williams Realty new office located at 138 River Road, Ste. 107, Andover.

ZINGA FROZEN YOGURT RIBBON CUTTING



The MVCC was joined by Selectman Chairman Jim Gordon for the Ribbon Cutting and Grand Opening of

Zinga Self Serve Frozen Yogurt located in on Rte. 114 in North Andover.

LOFT FIVE - 50 RIBBON CUTTING



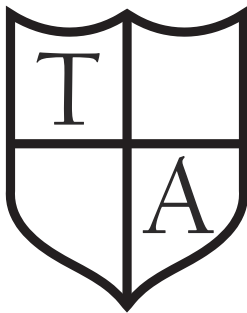
MVCC joined municipal and state officials along with the Senior Mgt team of WinnCompanies in the

Ribbon Cutting to celebrate the Grand Opening of the Loft Five 50 apartment complex on Broadway in Lawrence.

TAZA MEDITERRANEAN CUISINE RIBBON CUTTING



The MVCC was joined by State and City officials at the Ribbon Cutting and Grand Opening of Taza Mediterranean Cuisine on Rte. 110, East Street in Methuen.



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DOCTORS EXPRESS RIBBON CUTTING

The MV Chamber was joined by state and municipal officials for the Ribbon Cutting and Grand Opening of Doctors Express on Rte. 114, in North Andover.



RAAGINI RIBBON CUTTING



The Merrimack Valley Chamber of Commerce assisted in the Ribbon Cutting to celebrate the Grand Opening of Raagini Indian Bistro located at the Shawsheen Plaza Rte. 28 in Andover.

2ND ANNUAL MVCC HOLIDAY PARTY



The Merrimack Valley Chamber held its 2nd Annual Holiday Party at Indian Ridge Country Club. A “sold out” audience enjoyed a Fashion Show with men’s and women’s fashion from The Classic Couple, EZ Way Formal Wear, J. Hilburn Mens Clothier and Jos. A. Bank Clothiers;



Music, Lighting and a Photo Booth courtesy of Crown Entertainment; Professional Holiday Photo’s by Portrait EFX and Christmas Decorations by Christmas Decor. Members also enjoyed the prime rib buffet dinner, wine & martini tasting and silent auction. Thank you to our Program sponsor Dental Bright Specialty and Family Dentistry and our host Indian Ridge Country Club.

DOWNTOWN WINE & SPIRITS RIBBON CUTTING



The Merrimack Valley Chamber was joined by Mayor Fiorentini for the Ribbon Cutting and Grand Opening of Downtown Wine & Spirits on Locust Street, Haverhill.

YOUR BUSINESS COULD BE FEATURED HERE!

If you have an Anniversary, Grand Opening, Ground Breaking, or a Ribbon Cutting planned just call Wil Carpenter at the MVCC to request the Chamber’s assistance and coverage of your event. 978-686-0900

The Merrimack Valley Chamber of Commerce

Business Expo, Trade Show and Health & Wellness Fair

APRIL 3, 2013

**Michael’s Function Hall
Alpha/River St. Route 110
Haverhill, MA**

10:00 AM – 4:00 PM

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“Cookout on the Patio” Business Networking Mixer was hosted by Residence Inn by Marriott, Tewksbury and co-sponsored by Metro Credit Union.



“Member Appreciation” Business Networking Mixer was hosted DiBurros of Ward Hill and sponsored by Georgetown Bank.



Our “Networking at the Heart of Merrimack Valley” Business Networking Mixer was hosted and sponsored by the Merrimack Valley Federal Credit Union.

A “Thanks-giving” Business Networking Mixer was hosted by The Chateau and co-



sponsored by Putnam Investments, both of Andover.



“Member Appreciation” After Expo Business Networking Mixer was hosted by Andover Country Club and sponsored by Salem Radiology LLP.



“Ring in the Holidays” Business Networking Mixer hosted by Stevens Estate at

Osgood Hill, North Andover and A Day to Remember LLC and co-sponsored by Enterprise Bank.

Where can you make 100+ business contacts by simply walking through the door? At your Merrimack Valley Chamber Business Networking Mixers!!!

All Business Networking Mixers featured delicious appetizers, and beverages, exciting door prizes and, a great opportunity for business networking. Many thanks to our hosts, sponsors and prize donors!



“Member Appreciation” Business Networking Mixer was hosted by Amesbury Sports Park and sponsored by The Olbricht Storniolo Group

Plan on Networking Your Business by Joining the Merrimack Valley Chamber this Winter for Networking at it finest!

January 8th - The Tap, Haverhill

January 23rd - The Savings Bank, Andover

February 5th - The Hampstead House, Methuen

February 27 - Nevins Family of Services, Methuen

March 13 - Wyndham Andover Hotel, Andover

Welcome New Members To The Merrimack Valley Chamber

A. W. Chesterton Company	Woburn	National Sales Associates Inc.	Lawrence
AdviCoach	Chelmsford	North Shore 104.9 FM	Beverly
Allstate Fire Equipment	Wakefield	Northern Associates, Inc.	Lawrence
Alternative Home Health Care	Tewksbury	Northern Bank and Trust	Woburn
Armano Flooring	Lawrence	Parkland Medical	Derry, NH
Bella Vita Salon & Day Spa	North Andover	Play Ball	Salem, NH
Capeless Plumbing & Heating "The Boiler Guy"	Methuen	Residence Inn Andover	Andover
Chama Grill	North Andover	Romano's of Haverhill	Haverhill
Clean River Project	Methuen	Ryan Jacques & Michael Fernandes,	
CMIT Solutions	Andover	Financial Services Professionals	Waltham
Cristina's	Andover	S.E.C. Industrial & Commercial Services, Inc.	Lawrence
Crown Entertainment,		Servpro of Lowell	Lowell
DJs & Photobooths	Westford	Sonesta ES Suites Andover	Andover
Custom Window Treatments		Soul Works Coaching	Quincy
by Rebecca	North Andover	spa ni'joli and salon	Methuen
CWC Design	Haverhill	Starwood Hotels, Boston Metro Market	Boston
Droste Consultants Inc.	North Andover	Sullivan Insurance & Financial, Inc.	Haverhill
Emerald City Web Design Inc.	Methuen	Sweet Kiwi Frozen Yogurt	Methuen
Fishbrook Designs	Haverhill	Taza Mediterranean Cuisine	Methuen
Foster Kids of the		The Cleaning Wizards	Lawrence
Merrimack Valley, Inc.	Lawrence	The Show Baseball and Softball Academy	Lawrence
Fraser Law Office LLP	Andover	UNH Whittemore School Graduate Programs	Durham NH
FYItag, Inc.	Andover	Walsh and Brown, LLC	Haverhill
Get in Shape for Women	North Andover	Windstream	Andover
Gilbert & Renton, LLC	Andover	xFact, Inc.	North Andover
Gina LaFlamme Hair Stylist	Methuen	Zinga Selfserve Frozen Yogurt	North Andover
Good Day Cafe	North Andover		
Grella Financial Services, Inc.	Methuen		
Grossman Marketing Group	Somerville		
Hampton Inn	Haverhill		
HealthSource of Bradford	Bradford		
Healthwise	Manchester, NH		
Higher Education			
Partners, LLC	Providence, RI		
HUB International	Wilmington		
IntelliSAW, Inc.	Andover		
J. Hilburn Men's			
Clothier - Lisa Aronson	Boxford		
J. Lawrence Hall Co., Inc.	Nashua		
Jos. A. Bank Clothiers	North Andover		
Junk King	Chelmsford		
Kindred Hospital	Boston		
KSA Realty, LLC	Andover		
Leader Bank	Burlington		
Loft Five 50	Lawrence		
Lowell Sun Company	Lowell		
Mary Kay Corporation	No.Chelmsford		

**NEW MEMBERS ALWAYS WELCOME. RECRUIT
A NEW MEMBER TODAY!**

**THANK YOU FOR JOINING AND
FOR RENEWING!**

2012 MEMBER DRIVE



Merrimack Valley Chamber members participated in a rewarding and productive Member Drive. The MVCC wishes to thank all who participated to recruit new members and donated prizes for our volunteers!

Merrimack Valley Chamber of Commerce
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Mark Your Calendar!

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Mayors & Town Managers Breakfast Forum

Friday, January 11, 2013 7:30 - 9:15 AM

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